

# "TOP DEALS ARE MADE BY TOP TEAMS"



We are a leading global investment banking boutique for the internet, technology and digitalization and are looking for **YOU** to strengthen our team.

**You're a Digital Native? You are a team player with a great character and you enjoy challenges? You are responsible, analytical and communicative?**

Top! Then become a **#DEALIVERER** and apply for our office in Berlin: [ieg-jobs.personio.de](https://www.ieg-jobs.personio.de)

## Director (m/f/d)

**Full Time | With 8-10 Years of Experience | Immediately | Berlin City West**

**IEG - INVESTMENT BANKING GROUP** is present at six international locations and offers entrepreneurial solutions for digital innovations and business models in the areas of mergers & acquisitions, financing and principal investments. Selected transaction partners were: Barzahlen, eBay, Deutsche Post AG, figo, Financial Times, Giga, Media Saturn, momox, MotorTalk, Payleven, reBuy, Rocket Internet, smava, Thalia, TNW, TrustYou, and Würth.

### Your Responsibilities:

- You will be providing top-level consultancy services to clients in national and international transactions.
- You will be generating the development and deepening of new customer contacts with a view to a long-term cooperation.
- You will be taking over project management for transaction mandates in the area of M&A, financing and principal investments services.
- You will be contributing to the strategic corporate development.
- We specifically intend and desire this role to develop into a partner/managing director position including the acceptance of responsibility for individual corporate divisions.

### Your Profile:

- You have already had approx. 8-10 years of extensive transaction experience.
- You have access to a well-developed network of decision makers and multipliers in the sector.
- You have strong consultative sales skills in the area of new client acquisition.
- Entrepreneurial thinking, a high degree of motivation and a proactive approach are second nature to you.
- You adopt a professional approach and can work under pressure and dedicate yourself to the task in hand; analytical thinking is only one of your outstanding skills.
- You have an outstanding command of the English language and ideally speak another foreign language.

### IEG – That's why:

- In our corporate culture, you can expect a high degree of responsibility, personal development and free scope to develop your own ideas.
- You will have direct contact with clients, investors and other partners at the highest management level.
- Due to the different types of transactions, you can expect a variety of tasks in different industries and global markets.

For further information, please call Giorgia Ferrero at +49 (30)303016 - 30